


CONNECTING WITH DAD

WHEN I BECAME A CLOSE TO MY HEART CONSULTANT little did I know the wonderful, unexpected effect my business would have on my husband and two children. My five- and seven-year-old were accustomed to me, a stay-at-home mom, meeting their needs: fixing meals, assisting with homework, helping with baths, and more. When I started holding Home Gatherings and workshops, suddenly Dad was the primary caregiver a few evenings a week.

After a period of transition for both Dad and kids—"Dad doesn't read the bedtime story right!"—the kids figured out that although Daddy did things differently than Mom, it could be just as good, or better! Dad would take them biking, hiking, berry picking, and other things I rarely did. As the kids got older, Dad used that time to teach our son how to work on cars and he loved doing crossword puzzles with our daughter. I know my children's close, loving relationship with their Dad is due in large part to those evenings and Saturdays they got to spend together. My kids are grown now, and the crossword puzzles sit, unanswered, until our daughter visits and she and her dad can work on them together! It's a priceless, lifetime reward I never saw coming!



"My children attended college on the 'Close To My Heart scholarship,' which means I paid for their education with income from my business!"

What I did anticipate was my business as a money-making venture—with lots of other benefits, too. I could've used my degree in social work and found a job outside the home, but I wanted the flexibility to work around my family and volunteer activities, and I wanted some control over my income.



At first my goal was to make \$500 per month to provide "extras" for our family which I knew was very doable with the instant 22% base commission on my sales. I've discovered that if I hold a minimum of three sales events per month, my business is consistent and it's easy to reach the minimum sales required each quarter of \$300* to stay an active Consultant. Of course, there's

always personal override commissions and Downline commissions which help, too! There are so many avenues for generating sales and learning the business. I spend about 20 hours per week working my business but I adjust that depending on what is happening in my life.

Speaking of income, when my husband's union went on strike I was able to support my family during that time—a great feeling of security. Also, I jokingly tell everyone that my children attended college on the "Close To My Heart scholarship," which means I paid for their education with income from my business!

I love being an Independent Consultant! There are so many joys and rewards in running your own small business—some you don't even see coming, but they enrich your life and last a lifetime. ♥

*US dollars; Canadian minimum sales required per quarter is \$350.

YOUR CLOSE TO MY HEART CONSULTANT IS:

WWW.CLOSETOMYHEART.COM